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# SALES

## Sales Team



### Eric Valderrama

Senior Director, Sales GTA

Eric has over 25 years of sales and senior management experience in the Canadian asset management industry with BMO Guardian Funds, AIC Limited (an affiliate of Portland Investment Counsel Inc.), Excel Funds Management Inc. and Natixis Investment Managers. He was also the head of high net-worth programs for Toronto Dominion Bank. Eric has raised private capital via the private equity and venture capital ecosystem for private businesses. He continues to be committed to building business with investment advisors and delivering on the needs of their clientele.

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